

Frequently Asked Questions (FAQ) for GJC Regional Training Providers RFP

1. If a program is already receiving funding from PhilaWorks, does this disqualify them from Good Jobs Challenge funding?
 - a. No, programs currently receiving funding through other grants or funding sources with PhilaWorks can still submit a proposal for Good Jobs Challenge funding.
2. The RFP notes that employer support documentation is required. Is there a specific format we need to use for that?
 - a. No specific format is needed; a standard letter of support from employers would suffice. The letter should explicitly highlight the partnership and how the employer has interviewed and hired participants who have completed training in the past.
3. For already existing programs, are you looking at past performance outcomes and how should it be submitted?
 - a. Yes, all specific guidelines are outlined in the Program Narrative section of the RFP.
4. Can this only go to direct training providers vs partners who provide services to programs?
 - a. Both direct training providers and supportive service partners are eligible to submit proposals and receive funding.
5. Also, can you provide any further context about the required industry-recognized credential?
 - a. The credentialing should be industry-recognized and transferable throughout the sector and the Southeastern PA region. For any questions concerning a specific credential, please reach out via email to workforcepartnershipsRFP@philaworks.org.
6. Can this funding support paid work experiences for participants?
 - a. Good Jobs Challenge funding can support On-the-Job Training (OJT).
8. Can you provide details on what exactly is considered a supportive service?
 - a. Childcare, transportation, educational supports, uniforms, tools, and mental health supports are considered supportive services.
9. Are you open to joint applications for multiple providers?
 - a. Yes, multiple providers can partner and jointly submit a proposal.
10. Would practical nursing be an acceptable training program under healthcare?
 - a. Yes, it is eligible, and the proposal would need to indicate employer commitment.
11. Is it okay for an organization/contractor to provide literacy training to participants?
 - a. Yes, we encourage all potential applicants to provide additional literacy/wraparound supports when available.
12. Does applying in two different areas have to be done separately?
 - a. Respondents may submit proposals for multiple training programs, but each program must be submitted as a separate proposal for consideration. If applicants have

programming that is applicable for more than one specific industry, they must explicitly indicate identifiable industries in the Program Narrative. For any proposals that are combined, only the first proposal will be reviewed.

13. Can training start any time after the award date and when do candidates need to be finished?
 - a. As outlined in the RFP, awarded contractors should be ready to begin programming by September 1, 2024. Contract and program start dates can be discussed during contract negotiations. The grant period ends in September 2025, but participants can still be in training.
14. Would IT and technology qualify under infrastructure category?
 - a. Yes, if it is a technology position directly connected to one of the industry sectors, Healthcare & Life Sciences, Energy, and Infrastructure.
15. Can funding be applied to a portion of the students' programs?
 - a. Yes, this funding can be used for a portion of the total training cost.
16. Is funding specific student award-based?
 - a. The funding would go to the contractor, not directly to students.
17. Is there a funding limit or student served goal?
 - a. No, there is not an explicit funding limit or student served goal. Any funding limits/students served goals will vary depending on the training program and will be confirmed during contract negotiations.
18. Will you be able to support partial awards?
 - a. Yes, this funding can support both full and partial award amounts for programming.
19. Is there an eligibility requirement students will need to meet?
 - a. No, there are not any eligibility requirements other than there must be a core value of serving historically underserved populations that are at least 18 years of age.
20. Is a high school diploma or GED a requirement for GJC?
 - a. No, but it can be written into a proposal as a supportive service. Keep in mind that participants typically need a diploma or GED for employment opportunities in Infrastructure, Energy, and Healthcare & Life Sciences. We want to set training candidates up for success and employment once they complete training.
21. Can line items be added to the budget?
 - a. Line items may be added to the proposed budgets based on programmatic needs.
22. Is there an expectation or metric for entered employment?
 - a. The expectation for all awarded proposals is that participants who complete training are connected to employment. Metrics can be discussed during contract negotiations.
23. Is it required to include supportive services in proposal?
 - a. No, it is not required to include supportive services.

24. Can Good Jobs Funding support stipends?
 - a. No, Good Jobs Challenge funding cannot support stipends.

25. Could the electrician occupation be under the infrastructure category?
 - a. Yes, an electrician could be considered a part of Infrastructure as well as Energy depending upon the specifics of the position.

26. Would an adult's need of English language, foundation, numeracy, and literacy skills to obtain their high school diploma qualify as a justifiable expense?
 - a. Yes, this funding can assist with closing the gap to employment based on the specific needs of historically underserved populations. This can also be offered as a supportive service for training participants.

27. What are the credential requirements for training programs?
 - a. Credentials should align with industry needs and requirements. Can include various levels of one type of credentials. For examples, OSHA 10 as well as OSHA 30 are approved credentials. For any questions concerning a specific credential, please reach out via email to workforcepartnershipsRFP@philaworks.org.

28. On page 9 of the RFP, it states the narrative should be in an essay format but does not provide clarity of spacing (single or double) font, etc. Can you specify this in more detail?
 - a. Philadelphia Works is that all applicants submit a program narrative in essay format, no more than 10 pages with the following requirements:
 - Single-sided, single-spaced pages, using a 1-inch (1") margin and no smaller than a 12pt font
 - One PDF document comprising all components and attachments as well as an unlocked Excel version of the Programmatic Budget Sheet