



Thursday, December 14, 2023
3:00 – 5:00 PM

Hybrid Meeting

via Teams and In-person

One Penn Center at Suburban Station
1617 JFK Boulevard
Suite 1300
Philadelphia, PA 19103

PHILADELPHIA WORKS BOARD OF DIRECTORS

Daniel K. Fitzpatrick
Chairman of the Board
President
Citizens Bank of PA/NJ/DE

Steven Scott Bradley
Vice-Chairman of the Board
Principal, OneDigital - Senior Client Executive
One Digital

Patrick J. Eiding
Secretary of the Board
Secretary - Treasurer
Philadelphia Building Trades

April Walker
Treasurer of the Board
Senior Vice President, Customer Success
Salesforce

Michelle Armstrong
Executive Director, Office of
Career & Technical Education,
School District of Philadelphia

Donald Generals
President, Community College
of Philadelphia

****Richard Lazer Executive**
Director, Philadelphia Parking
Authority

William Bowie
President & CEO, Empower
Construction

Ed Grose
Executive Director, Greater
Philadelphia Hotel Association

Douglas I. Oliver
Senior Vice President of Governmental,
Regulatory, & External Affairs, PECO— An
Exelon Company

Shari Brightful
Acting District Administrator,
Philadelphia County, PA Office
of Vocational Rehabilitation

Anuj Gupta
President & CEO, The
Welcoming Center

Kimmel Proctor
CEO, Beyond Literacy

Haniyyah Sharpe-Brown
Market Development Lead,
Philadelphia & Pittsburgh at
Accenture

Stephanie L. Kosta Vice
President, Freedom Region
Comcast

Susan Schonfeld
Executive Director, Community Integrated
Services

****Manny Citron**
Chief of Staff, Mayor's Office
of Labor

Edward Krawczyk
Administrator, International
Association of Heat and Frost
Insulators and Allied Workers
JAC

Jasmine Sessoms
Chief Engagement Officer, Community
College of Philadelphia

David Crossed
Independent Business
Consultant

Tonya Ladipo
CEO, The Ladipo Group

Sarah Steltz
The Chamber of Commerce of Greater
Philadelphia

Brigitte F. Daniel, Esq.
Executive Vice President,
Wilco Electronic Systems Inc.

John W. Lasky
Chief Human Resources Officer,
Office of Workforce
Development, Temple University
Health System

Marybeth Ferguson Williams Regional
Director of Field Operations, Bureau of
Workforce Partnership and Operations
(BWPO) PA Dept. of Labor and Industry

Christina Wong
Director/Producer, Comcast Campus
Content, Comcast Technology Center

**** Indicates additional Executive Committee Members. All Board Officers are Executive Committee Members.**

BOARD MEETING BRIEFING BOOK

December 14, 2023

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PHILADELPHIA WORKS

BOARD MEETING AGENDA

December 14, 2023 | 3:00 to 5:00 PM

[Hybrid Meeting via Teams](#)

Presiding: Daniel K. Fitzpatrick, Chair

Welcome, Reports, & Presentations

I. [Welcome](#) Daniel K. Fitzpatrick

II. [Opening Remarks](#)

- New Board Appointments – Anuj Gupta, Tonya Ladipo, Haniyyah Sharpe-Brown
- ACTION: Approval of the Consent Agenda
 - September 14, 2023, Board Meeting Summary
 - Committee Meeting Summaries and Reports for this Quarter

III. [Special Guests](#)

- Remarks from Mayor-elect Cherelle Parker
- Remarks from Terry Wiltrout, Washington Health System

IV. [New Employees](#)

H. Patrick Clancy

- Debra Williams
- Nicole Harrell
- Jessica Pierre-Louis
- Gloria Fallini
- Terrisa Parker
- Jonathan Vital

V. [CEO & Operations Report](#)

H. Patrick Clancy & Patricia Blumenauer

Committee Updates and Actions

i. [Finance](#)

Zachariah Hughes & April Walker

- Committee Update
- ACTION: Approval of the Financial Statements for four-months ending October 31, 2023

ii. [One-Stop Operator](#)

Kimmell Proctor

- Committee Update
- ACTION: Approval of the certification of the 4 PA CareerLink® PHL Centers

iii. [Youth Standing Committee](#)

Marcus Hall

- Committee Update

iv. [Employer Engagement & Workforce Strategies Committee](#)

Sarah Steltz

- Committee Update

Public Comment

Daniel K. Fitzpatrick

Closing Remarks and Adjournment

Next Meeting: TBD

CONSENT AGENDA ITEMS

[Overview](#)

The following items are on the Philadelphia Works Consent Agenda for December 14, 2023:

- September 14, 2023, Board Meeting Summary (p. 2-6)
- Committee Meeting Summaries and Reports for this Quarter (p. 7-15)

Items on the Consent Agenda will not be discussed unless requested by a Board member. The following is a brief overview of each item.

[Meeting Summary: September 2023 Board Meeting](#)

The Board is being asked to approve the draft meeting summary from the September 14, 2023, Board Meeting.

[Committee Meeting Summaries](#)

The Board is being asked to approve the committee meeting summaries included in today's board briefing book.

Board and
Committee
Meeting
Summaries

Welcome

Chairman of the Board Dan Fitzpatrick convened the meeting at 8:24 AM. As part of his welcoming address, Mr. Fitzpatrick thanked the Philadelphia Works staff for its continued commitment to helping residents find employment.

MOTION: Mr. Fitzpatrick asked for a motion to approve the Consent Agenda as outlined on page 1 of the Philadelphia Works Board Briefing Book. The Consent agenda consisted of the following: Philadelphia Works Update, June 15, 2023, Board Meeting Summary and Committee Meeting Summaries and Reports for the quarter.

- Motion: Mr. Eiding
- Second: Mr. Bradley
- Abstentions: None

ACTION: Motion was approved unanimously.

Welcome to New Philadelphia Works Board member Will Bowie, new employees and farewell to Sue Hoffman.

Mr. Clancy introduced and welcomed Mr. Will Bowie as a new board member and nine new employees. He also thanked Sue Hoffman for her 14 years of service to PhilaWorks and Philadelphia Workforce board and wished her the best on her retirement.

Economic Update/Update

Gloria Oh provided the Board with an economic update:

- Philadelphia's unemployment rose to 4.7% in July, although it is still 1.3% lower than the 6.0% unemployment rate from July 2022.
- National openings have cooled slightly, possibly indicating that demand has subsequently cooled, which could encourage the Fed to ease its policies. The CPI stood at about 4.2% in July, which was much lower than where it peaked last summer.
- National labor force participation rate was only 62.6% in April, which is still below the February 2020 level.
- The overall wage has grown in Pennsylvania but started cooling in last August. The average wages were about \$1.00 per hour higher this July than July 2022, even with the cooling, but the cooling could indicate the easing of inflationary pressures as well.
- The Federal Reserve yesterday announced for the first time in 11 months that they will keep the interest rate consistent, which

ATTENDANCE

MEMBERS

Michelle Armstrong
Shari Brightful
Manny Citron
Brigitte Daniels, Esq.
Dan Fitzpatrick
Kimmel Proctor
Sarah Steltz
Patrick Eiding
Ed Grose
Steven Scott-Bradley
Marybeth Ferguson Williams
Edward Krawczyk
Will Bowie
Donald Generals
April Walker
Christina Wong
David Crossed
Stephanie Kosta

REGRETS

Doug Oliver
Susan Schonfeld
John Lasky
Jasmine Sessoms
Peter Gonzales
Richard Lazer

STAFF

H Patrick Clancy
Zachary Hughes
Marcus Hall
Gloria Oh
Timothy Smith
John Daly
Rebecca Ambrose
Brandon Boyer
Kevin Benjamin
Dawn Thomas
David Ervin II
Patricia Blumenauer
Tyrone Hampton
Tracy Crawford-Carter
Maxwell Amoako
Danny Pietrovito
Genesis Gonzalez

- would indicate the Fed may be seeing some calm in inflation and seeing some stability in the future.
- In August 2023, the three-month rolling average in Philadelphia County was about 17,400. This is roughly 2,600 below the three-month average in August 2019 and about 3,900 below the three-month rolling average from August 2022.
 - On average, people are making roughly \$31.00 an hour.
 - All industries are seeing wage growth though rates of growth are differing. Hospitality leads the way in terms of strongest year over year growth in Pennsylvania. While it does have lower average hourly wage, hospitality has had the largest year over year growth for much of 2023. Professional and business services wages have grown faster in recent months. The education and health services wage growth has cooled after being one of the top growth rates in PA earlier this year.
 - Most industries are continuing to grow. Education and health services have risen in the last month despite having seen large declines during the past few months while transportation and utilities have peeled back in recent months after approaching year over year highs which might be due to longer seasonal trends this industry faces, making it the only industry that is now below pre-COVID levels. Leisure and hospitality have grown steadily in the past few months.
 - There has been an increase in employment in leisure and hospitality, a steady but slight decline in education and health services and a decline in transportation and utilities employment.

CEO Report

President and CEO Patrick Clancy updated the Board:

- The Career Connected Learning Intermediary RFP was released in June. The intermediary would procure, manage, and monitor all youth service providers who offer career connected learning programs. The intermediary will also be expected to support program operations, implementation, and manage the program for at least 8,000 work-based learning opportunities. The contractor will be responsible to provide orientation, training, and support for all providers to ensure compliance with programmatic and fiscal requirements, and to collaborate with system stakeholders to engage employers in advance of the goals of the overall system.
- The contract period would be from October 1, 2023, through September 30, 2024, with option to renew for up to three years. The RFP was released on June 2nd and focused on organizational experience and past performance, capacity of the organization, what the approach looked like in terms of the scope of services, the budget, the budget narrative, what the management and strategic plan of the organization looked like, and the technical, administrative, and fiscal capacity aspects of the proposals.
- The review committee was comprised of two staff from the Philadelphia School District, two staff from PhilaWorks, three staff from the City's Office of Children and Families and Commerce Department, and two of PhilaWorks' board members.
- The review committee recommends that JEVS Human Services be awarded the contract.

MOTION: Mr. Fitzpatrick requested a motion to approve JEVS Human Services as the new Career Connected Learning fiscal & contracting Intermediary provider.

- Motion: Mr. Fitzpatrick
- Second: Nr. Eiding
- Abstentions: None

ACTION: Motion was approved unanimously.

Mr. Clancy continued his report:

- If the state budget impasse had gone past the six-week mark, this would have negatively impacted PhilaWorks financially.
- We should know soon if Philadelphia will be one of eight awardees of the three state Department of Energy Hydrogen Hub grants. We are also working on the Department of Labor and Industry Partnership grants for advanced manufacturing, hospitality and entertainment, logistics and transportation and an opioid grant.
- PhilaWorks is also working with the Commonwealth on how local workforce boards could play a role in the \$400 million Commonwealth Workforce Transformation Program which was recently announced by Governor Shapiro.
- He congratulated PhilaWorks' Chief Operating Officer, Patricia Blumenauer for completing the National Association of Workforce Boards Executive Bootcamp, her selection for the Leadership Philadelphia Class 2023-2024, as well as being named one of the Philadelphia Business Journal's 2023 Women of Influence.

Operations Report

Philadelphia Works Chief Operating Officer, Patricia Blumenauer, provided the following updates:

- For Pa CareerLink®, in almost every area of performance, is above the state average with two of four centers being 70% in placement. With the state budget impasse, PhilaWorks had to pivot away from one large hiring fair and opted for each of the centers holding smaller, more neighborhood-based hiring and resources fairs. The North and Northwest centers, which are located in areas with the highest number of refugees in the city have reported a huge increase in ESL class enrollment. Also, the recent development of colocation of Pa CareerLink® in the five managed halfway houses to bring the service right into the space where folks are being served for other services as they're moving out of placement.

Mr. Tyrone Hampton, PhilaWorks' Director of Workforce Partnerships provided an update on the Good Jobs challenge.

- Philadelphia Works, along with the backbone organizations, and the Southeastern Pennsylvania Region, were awarded \$22.7 million in funding to connect 3,000 job seekers to good jobs over a three-year grant period. PhilaWorks is focused on three sectors and partnered with an anchor institution for each: West Philadelphia Skills Initiative for healthcare and life sciences, Philadelphia Energy Authority for the energy sector, and Philadelphia Area Labor Management Committee for the infrastructure sector.
- The staff is working with EDA, its processes and structure and are in alignment and compliant with its programming and fiscal responsibilities through trainings, monthly check-in meetings and technical assistance as well as increase in staff. Also implemented a governance model built on transparency, inclusive decision making, diversity, equity, inclusion; local and regional stakeholder engagement and had its first steering committee at Bucks County in early August.
- He also reported that PhilaWorks is currently in the system development phase. For events to highlight, he alluded to WPSI's November life science sector partnership kickoff where they anticipate 60 key employers in the region to attend with the intention to build relationships, build partnerships, learn about employer needs, generate various solutions to address challenges in the life sciences sector.
- Twelve local unions have agreed to partner with PALM over the last few months. This partnership is engaged with the Philadelphia School District to solicit candidates for apprenticeship programming. They have also partnered with Everybody Builds Philadelphia, which is a robust coalition of workers, builders, and construction leaders, all with the intention of diversifying the construction trades sector.

- In October, PhilaWorks will submit its first round of participation data using the training cohort from PA and transition into the program design phase. Also, next quarter, finalizing the launch of the Good Jobs Challenge data system and advisory council which would consist of 20 to 25 individuals with PhilaWorks' local and regional networks as part of its governance model. Also, procurement for a communications consultant to help with the Good Jobs Challenge brand, help develop slide decks, and help develop either a monthly or quarterly newsletter.
- Lastly an upcoming visit from the EDA this Monday at Wistar Institute as they would like to see some participant activity and some real-time impact that's happening in the actual communities.

Financial Reports

Mr. Zachariah Hughes, Vice President Finance/Controller presented the financial reports ending on June 30, 2023, for approval by the board.

MOTION: Mr. Fitzpatrick requested a motion to approve the financial statements ending on June 30, 2023.

- Motion: Mr. Bradley
- Second: Mr. Eiding
- Abstentions: None

ACTION: Motion was approved unanimously.

Mr. Hughes presented the financial statements for one month ending July 31st, 2023, for approval.

MOTION: Mr. Fitzpatrick requested a motion to approve the financial statements for one month ending July 31st, 2023.

- Motion: Mr. Bradley
- Second: Mr. Eiding
- Abstentions: None

ACTION: Motion was approved unanimously.

Board Committee Updates:

Youth Committee:

Mr. Marcus Hall, Director of Workforce Operations provided the following Youth Committee updates:

- The youth standing committee meeting was held on August 30th, 2023. The minutes were approved, procurement update provided, as well as reviewed two RFPs.
- The Wallace Foundation grant was discussed which will be used to coordinate and collectively build and integrate our systems for funding and evaluating youth workforce programs. Kim McCaffrey also gave an update on the Work Ready Program of which an update will be presented at the next board meeting.

Employer Engagement Committee:

Philadelphia Works Board member Sarah Steltz provided the updates for the Employer Engagement Committee:

- The meeting was held on August 30, 2023, where Marcus Hall provided an overview of the employer engagement working group and its focus.

- Ms. Steltz highlighted new additions to the committee such as Gianna Grossmann from the City of Philadelphia Commerce Department, Erin Phovilaychit, Director of Business Development at Community Integrated Services; and Marybeth Ferguson-Williams, the Assistant Regional Director, Southeast PA and Poconos, Bureau of Workforce Partnership and Operations

One Stop Operator Committee:

Ms. Shari Brightful provided updates for the One Stop Committee.

- Ms. Brightful reported that nearly all the MOUs from partner organizations have been signed.
- The planned events such as the Partner Resource Fair and Citizen's Bank Park Job Fair were cancelled due to the state budget impasse.

Communications Update

Dawn Thomas, Director of Communications, provided several updates:

- Ms. Thomas updated the board on PhilaWorks' brand refresh which will be implemented over the next several months.
- Current labor market conditions have been highlighted on the site as well as some congratulatory social media posts.

Public Comment

Mr. Fitzpatrick asked for public comments. There were no public comments.

Adjournment

MOTION: Mr. Fitzpatrick requested a motion to adjourn the meeting.

- Motion: Mr. Eiding
- Second: Mr. Bradley
- Abstentions: None

ACTION: Motion was approved unanimously, and the meeting ended at 10:49.

**EXECUTIVE COMMITTEE
MEETING SUMMARY**

Wednesday, September 6, 2023 | 3:00-4:00 PM

Chair: Mr. Daniel Fitzpatrick Virtual meeting via Microsoft Teams

Welcome

The meeting was called to order at 3:00 PM. Mr. Daniel Fitzpatrick, Chair, welcomed committee members.

MOTION: Mr. Daniel Fitzpatrick, Chair, requested a motion to approve the following agenda items: Executive Committee Meeting Summary of June 7, 2023; Committee Reports and the draft Board Meeting Agenda for September 14, 2023.

- Motion: Mr. Patrick Eiding
- Second: Mr. Richard Lazer
- Abstentions: None

ACTION: Motion was carried.

CEO Report

H. Patrick Clancy updated:

- Appointment of New Board Member
William Bowie, President of Empower Construction
- State Budget Impasse
The impact was minimal as the impasse was limited to six weeks
- Youth Intermediary Selection Process
The process has been completed with an announcement to be made at the next board meeting
- Youth Capacity RFP
The role requires a professional development organization.

Proposals Submitted/Pending

- Hydrogen Hub Grant \$800,000,000
- Electric Vehicle Charging \$1,500,000

New Proposals

PA Department of Labor and Industry

- Industry Partnerships
- Advanced Manufacturing
- Hospitality & Entertainment
- Logistics and Transportation

ATTENDANCE

MEMBERS:

Daniel K. Fitzpatrick
Steven Scott Bradley
Manny Citron
Patrick J. Eiding
Richard Lazer
April Walker

STAFF:

H. Patrick Clancy
Patricia Blumenauer
John Daly
Zach Hughes
Michael Joynes
Marianne Fuccio
Maria Morton

GUEST:

Robert J. Pisko

- Life Sciences (WPSI)
- IT (City/JEVS)
- Opioid Grant
- Commonwealth Workforce Transformation Program
- Infrastructure Career Pathway

Events

Mr. Clancy advised of the following events occurring over the next few months.

September:

- PA Workforce Development Association Symposium
- U.S. Department of Labor ETA Regional Convening
- Philadelphia Business Journal Workforce Panel
- NAWB and CAEL Advancing Equity Master Class
- U.S. Conference of Mayors Workforce Development Council

October:

- American Community College Trustees Meeting
- Deloitte and Working Nation Workforce Convening
- Brookings Metro: Helping Communities Make the Most of Historic Public Investment

November:

- Council for Adult and Experiential Learning (CAEL) Conference
- Center for Energy Workforce Development (in partnership with PECO)

Patricia Blumenauer Update

- Completed the National Association of Workforce Boards (NAWB) Executive Boot Camp
- Selected for the Leadership Philadelphia Class 2023/2024
- Business Journal Women of Influence Award

Finance Report

Mr. Zachariah Hughes remarked that at the end of the fiscal year on June 30th, our available revenue was about \$82.7 million. Our projected available revenue for the current year is about \$103 million.

Draft Agenda for the Board Meeting

Mr. Clancy presented the draft agenda for the next meeting of the board scheduled for September 14, 2023.

Adjournment

MOTION: Mr. Daniel Fitzpatrick, requested a motion for adjournment of the meeting.

- Motion: Mr. Patrick Eiding
- Second: Mr. Manny Citron
- Abstentions: None

ACTION: Motion was carried.

With no further business to discuss, the meeting adjourned at 4:00 PM.



FINANCE COMMITTEE MEETING SUMMARY

Monday, December 4, 2023 | 9:00-9:16 AM

Chair: April Walker

Virtual meeting via Microsoft Teams

Welcome

The meeting was called to order at 9:00 AM. **MOTION:** was made to approve the Finance Committee meeting summary of September 5, 2023. **ACTION:** the motion was approved via e-mail.

Operation Narrative and Financial Statements for four months ended October 31, 2023

Mr. Zach Hughes presented the financial statements for the four months ended October 31, 2023.

TANF Adult approximately 28 percent of the funding was spent through October 31, 2023.

WIOA Adult and Dislocated Worker approximately 22 percent and 24 percent of the FY24 funding was spent through October 31, 2023. Both WIOA Adult and Dislocated Worker contracts carried funding from the previous year into FY24. Those funds must be utilized prior to utilizing the FY24 funding.

TANF and WIOA Youth approximately 37 percent and 18 percent of the FY24 funding was spent through October 31, 2023. Both TANF and WIOA Youth contracts carried funding from the previous year into FY24. Those funds must be utilized prior to utilizing the FY24 funding.

FY 24 Executed Contracts

Previously executed contracts were presented to the group for disclosure purposes only and did not require approval.

Adjournment

With no further business, the meeting was adjourned at 9:16 AM.

ATTENDANCE

MEMBERS:

Steven Bradley
Pat Eiding
Ed Grose
April Walker

REGRETS:

Steven Bradley
Patrick Eiding
April Walker

STAFF:

Patrick Clancy
Patricia Blumenauer
Zach Hughes
Gail Winkle



EMPLOYER ENGAGEMENT & WORKFORCE STRATEGIES MEETING SUMMARY

Wednesday, November 29, 2023 | 3:00 – 4:30 PM

Co-chairs: **Brigitte Daniel-Corbin & Sarah Steltz**

Hybrid meeting at The Bellevue Hotel (200 S. Broad Street, Suite 700) and via Microsoft Teams

Welcome

The meeting was called to order at 3:15 PM. Ms. Sarah Steltz welcomed committee members and guests. **MOTION:** was made to approve the meeting minutes as written. **ACTION:** The motion was approved unanimously.

New Members

- Megan Heileman
- Jeffrey Missan
- Samuel Starks
- John Sanchez

Message from Co-chairs

Ms. Steltz presented the purpose and goals of the Employer Engagement and Workforce Strategies (EEWFS) Committee as determined by the EEWFS Subcommittee during a strategy session. The committee’s purpose and goals are to:

- Determine how the work of the EEWFS Committee can support and be supported by employer engagement efforts.
- Identify employer partners who may be interested and valuable to this committee.
- Increasing engagement across workforce systems, increasing awareness and understanding of how the system can function on behalf of employers.

Economic Update

Ms. Gloria Oh explained how the unemployment rate experienced a gradual increase during the summer months and saw a slight uptick from July to August. This may suggest a correlation with seasonal hiring patterns. However, in September, Philadelphia's unemployment rate decreased by 1.3 percentage points, indicating a positive trend in the job market.

The employment figures for various industries reveal that the education and health services sector remain a top performer, experiencing consistent growth despite seasonal variations. Notably, it has shown the highest monthly and yearly increases in employment. While retail trade is a relatively smaller industry, it has also seen a significant year-over-year rise in employment. However, four other sectors have experienced slight declines in their employment numbers.

ATTENDANCE

MEMBERS:

- Rochelle Cooks
- Brigitte Daniel-Corbin
- Ed Grose
- Gianna Grossmann
- Megan Heileman
- Jeff Missan
- Erin Phovilaychit
- John Sanchez
- Susan Schonfeld
- Samuel Starks
- Sarah Steltz
- Marybeth Williams

REGRETS:

- Shari Brightful
- Donald Generals
- Valerie Grant
- Gregory Mason

STAFF:

- Patricia Blumenauer
- Marcus Hall
- Gloria Oh
- Timothy Smith
- Tiara Strambler

The number of reported job openings has remained higher than unemployment.

Compared to last quarter, the total unemployed appears to be pulling away from openings and that is a big change in how the labor market has been behaving.

Roadmap to Quality Jobs Overview

Ms. Catie Wolfgang shared that following robust debate and discussion earlier this year, sub-committees proposed a thoughtful slate of recommendations.

Based on careful consideration of existing efforts, gaps in the field, and potential for meaningful impact that might not otherwise be realized, the Steering Committee narrowed in on two areas of focus that, taken together, they believe offer the greatest chance at achieving our original objective:

Priority 1: Regional, industry-focused, equity-centered economic development strategy with a permanent oversight structure. To maximize Philadelphia and the region's current and future potential to drive inclusive growth and to foster greater collaboration through a unified vision, establish a regional, industry-focused, equity-centered, economic development strategy – along with a permanent structure to oversee implementation, including a research team and data hub.

Priority 2: Employer-centered Talent Hub. Build a central hub of support to help businesses navigate the youth and adult workforce system and the community of related providers; engage employers in the design and delivery of an effective workforce expanding equitable opportunities for Philadelphians to secure quality jobs and advance along a career pathway.

Following a summer of learning from economic development organizations, research institutions, and subject matter experts both locally and nationally, Post Reform in the Public Interest (PRPI) has enlisted Brookings Metro to assist in engaging our regional counterparts and laying the foundation for Priority 1, the development of a regional comprehensive economic development strategy. Concurrently, we're early in the design phase of a Talent Solutions Accelerator to meet the objectives of Priority 2.

Employer Engagement Working Group Overview and Next Steps

Mr. Timothy Smith provided an insightful overview of our working group's focus and objectives. Specifically, the team is dedicated to identifying various products and services within our city and region. This process involves assessing internal pain points to ultimately evolve into developing strategic solutions, materials, and options.

At Philadelphia Works, we collaborate with various workforce partners who actively engage with employers. For instance, PACL has a team of job developers who reach out to employers. To assist these job developers in assessing the suitability of business solutions, a comprehensive questionnaire has been developed which aims to gather information on several aspects, including the open positions within the company, the positions that frequently require qualified candidates, and any specific job roles that pose challenges in terms of recruitment or high turnover. Additionally, the questionnaire inquiries about any restrictions or limitations in considering certain candidates for these positions. Lastly, it seeks to identify the areas where employers are facing the most difficulty in meeting their workforce needs.

PA CareerLink® Philadelphia Job Developers and Business Services Representatives will each receive a personalized reference guide containing the following:

1. Business Solutions Questionnaire
2. Comprehensive overview of all available Business Solution options
3. Relevant Point of Contact (POC) for each Business Solution
4. Detailed Process Workflow

C2L Employer Engagement Working Group

Mr. Marcus Hall introduced the Career Connected Learning (C2L) which aims to promote youth development and engagement. This initiative not only provides valuable experiences for young individuals, but also raises awareness, encourages exploration, and fosters exposure. The youth in Philadelphia face various challenges such as low proficiency levels, security concerns, obesity, and poverty in certain cases. Additionally, the fact that only 65% of students graduate from high school within four years highlights the need for a comprehensive initiative that addresses these issues. The state has strongly advocated this initiative and it is a priority for us to establish and nurture.

Philadelphia Works aims to develop its educational framework centered around Act 158, which specifically caters to students graduating in 2023 and beyond. To meet the state's high school graduation requirement, five distinct pathways have been established. It is important to note that one of the ways for high school students to qualify for graduation is through state assessments. Additionally, the state has introduced an evidence-based option within these pathways. This evidence-based approach allows students to qualify for graduation by earning an industry-recognized credential while engaging in work experiences or career exploration opportunities.

By participating in these programs, students gain exposure to various industries. The number of hours they accumulate through these experiences determines their qualification eligibility. With support from the Wallace Foundation, we will have the opportunity to utilize individualized technical assistance to support our efforts. This support will consist of approximately 3-4 sessions for our working group to work with a consultant on a specific topic and outcome. Philadelphia Works is looking to recruit committee members from the Employer Engagement and Youth Standing Committee for this initiative.

We have requested to focus on employer engagement, helping us map out the employer networks, identify resources, and create an engagement strategy and execution plan. The goal is to maximize the number of high-quality paid work experience opportunities available to Philadelphia area high school students.

Open Discussion Questions

1. How can the goals and objectives for the working group align and/or amplify your own employer engagement initiatives and priorities?
2. Thinking about your own priorities, how can this committee and some of our stated focus areas support your employer needs?
3. What impression does your employer network have of the PA CareerLink Philadelphia system?

Adjournment

With no other business to discuss, the meeting adjourned at 4:36 PM

Welcome

The meeting was called to order at 11:00 AM. In Ms. Jasmine Sessoms' absence, Mr. Marcus Hall and Ms. Kimberly McCaffrey welcomed the committee members.

MOTION: was made to approve the meeting minutes. **ACTION:** motion was approved unanimously.

WorkReady Update

Ms. McCaffrey updated the committee regarding WorkReady Summer 2023. The WorkReady program served over 7,700 young people in the summer of 2023, which is the highest number of participants to date.

Career Connected Learning

Mr. Hall and Ms. McCaffrey provided the committee with streamlining and procurement updates regarding Career Connected Learning.

Employer Engagement Workgroup

Mr. Hall updated the committee regarding the Employer Engagement Workgroup and invited some committee members to join. Follow up will be shared with those who expressed interest.

Adjournment

With no other business to discuss, the meeting adjourned at 12 PM.

ATTENDANCE

MEMBERS:

Michelle Armstrong
Nicole Fuller
Sarah Hollister

REGRETS:

Deborah Buhles
Lisa Coriano
Patrick Eiding
Daniel Fitzpatrick
Heloise Jettison
Stephanie Kosta
Christine Piven
Ali Robinson-Rogers
Jasmine Sessoms
David Thomas
April Voltz

STAFF:

Patricia Blumenauer
Marcus Hall
Kimberly McCaffrey
Tiara Strambler



ONE-STOP OPERATOR MEETING SUMMARY

Tuesday, November 20, 2023 | 1:00 - 2:00 PM

Co-Chairs: Kimmell Proctor, Shari Brightful

Virtual meeting via Microsoft Teams

Welcome

The meeting was called to order at 1:03 PM. Ms. Kimmell Proctor and Mrs. Tracy Crawford-Cater welcomed committee members and guests. **MOTION:** was made to approve the meeting minutes. **ACTION:** the motion was approved unanimously.

Introduction of New TPMA Staff and Committee Members

Stephanie Bradley introduced committee members to Jamaine Jackson of Thomas P. Miller & Associates (TPMA). He has accepted the role of One-Stop Operator for Philadelphia.

One-Stop Manager Report

Ms. Stephanie Bradley shared the One-Stop Operator activities that have taken place since the previous quarter’s meeting. Ms. Stephanie Bradley provided an update on activities at PA CareerLink® and Philadelphia Centers and Thomas P. Miller & Associates (TPMA). Ms. Bradley focused on Jamaine Jackson of Thomas P. Miller & Associates (TPMA) transition plan to work with Tracy Crawford-Cater, Danny Pietrovito, and Marcus Hall of Philadelphia Works Inc. to address what WIOA really outlines and OSO and their responsibilities.

MOU Renewal Process Updates

Ms. Stephanie Bradley informed the committee about the MOU updates. TPMA has finalized 26 MOU agreements including all Title 2 MOUs. Stephanie expressed ANPPM MOU is currently outstanding as they are requesting that their MOU be translated into Spanish. Ms. Bradley is currently awaiting feedback from the Department of Human Services, Philadelphia OIC, Youth Network, and Urban Affairs Coalition.

EO Training Planning

Ms. Ortega shared that Philadelphia Works and TPMA have completed several trainings. In September, TPMA had a training on occupational licensing, specifically working with ex-offenders, this is a two-part training. The second training will be held in December. In October TPMA hosted a babel training for clients whose first language isn’t English. Finally, TPMA staff had a training session with immigrants, this training served to inform clients of their rights and services offered through CSS Legal Services.

ATTENDANCE

MEMBERS:

Shari Brightful
Tracy Crawford - Carter
Valerie Grant
Kimmell Proctor
Marybeth Ferguson Williams

GUESTS:

Christina Ortega
Jamaine Jackson

STAFF:

Patricia Blumenauer Tracy
Crawford- Carter
Marcus Hall Tyrone
Hampton Abigail Jones
Shaun Quigley

[Quarterly Partner Meeting Planning](#)

Ms. Ortega shared that the last Quarterly Partner Meeting was held in October and the next tentatively scheduled meeting will be held in February of 2024. These meetings give PA CareerLink® Philadelphia staff, community-based organizations, and MOU partners a chance to connect, collaborate, and provide updates to Philadelphia Works.

[Career Portal Update](#)

Ms. Ortega shared that Stephanie, Charles Ragucci of Philadelphia Works, Inc., and herself have been collaborating on how to ensure the portal is receiving proper usage. A survey is on the way to gauge staff usage. PA CareerLink® Northwest has shown great success in client customer engagement. Ms. Ortega further shared how Jamaine Jackson will play a vital role in this effort of engagement and making the portal more visible on the PA CareerLink® website.

[PACL Certification Results](#)

Mrs. Stephanie Bradley shared that TPMC just completed the comprehensive certification for all four PA CareerLink® career centers. TPMA is required every three years to go through answering information to confirm that each Career Center is a comprehensive Career Center. Stephanie stated that Jamaine Jackson of Philadelphia Centers and Thomas P. Miller & Associates (TPMA) have been working to ensure that all ADA equipment is available and accessible and that the mission statement of Philadelphia Works INC. is visible.

[Adjournment](#)

With no other business to discuss, the meeting adjourned at 1:46 PM.

Action Items

(2)

Action Item:

Approval of Certification of the PA CareerLink® PHL Centers

Action

The One Stop Operator Committee has concluded monitoring of the four PA CareerLink® PHL centers and have determined that each has met the requirements for certification. The final step is approval of the Board to certify the four PA CareerLink® centers in Philadelphia. The certification is effective January 1, 2024 through December 31, 2026.

Background

As per guidance from the PA Department of Labor & Industry, local workforce development boards are required to certify the PA CareerLink® centers in their respective areas. This certification is required every three years. The evaluation must address the one-stop centers/sites and workforce delivery system effectiveness, including customer satisfaction, achievement of negotiated performance goals for the local area, physical and programmatic accessibility, and a continuous improvement plan.

Recommendation

Approve the Certification of the PA CareerLink® PHL centers as presented by the One Stop Operator Committee.

Action Item:

Approval of Philadelphia Works Financial Statements

Action

Approval of Philadelphia Works financial statements for 4 months ending October 31, 2023.

Background

Philadelphia Works is required to prepare a financial statement which is to be approved by the Philadelphia Works Board of Directors. Financial statements include statements of Financial Position and Statements of Activities.

Recommendation

Approval of the Philadelphia Works Financial Statements.

Financial Reports

*PHILADELPHIA WORKS INC.
FOR THE FOUR MONTHS ENDED
October 31, 2023*

UNAUDITED FINANCIAL STATEMENTS

PHILADELPHIA WORKS, INC
 Budget vs. Actual Expense Analysis
 As of October 31, 2023

	<u>FY 2024 Available Funding</u>	<u>10/31/2023 Actual Expenses</u>	<u>10/31/2023 Variance</u>	<u>Comments</u>
<u>USDOL</u>				
Career Dislocated Worker Grant - 9/12/23	2,447,449	385,384	2,062,065	
Good Jobs Challenge -Year 2	21,811,695	681,509	21,130,186	
Apprenticeship Building America (ABA) -Year 2	4,654,115	212,845	4,441,270	
Community Projects-Community Hilco	<u>910,180</u>	<u>69,092</u>	<u>841,088</u>	
	<u>29,823,440</u>	<u>1,348,831</u>	<u>28,474,609</u>	
<u>PA-DHS</u>				
TANF (Cost Reimbursement) - FY24 Allocation	32,271,547	9,173,833	23,097,714	
TANF YOUTH - FY23 Carryover	1,596,452	1,124,148	472,304	
TANF YOUTH FY24	11,336,189	4,135,645	7,200,545	
TOTAL TANF	<u>45,204,188</u>	<u>14,433,627</u>	<u>30,770,561</u>	
WIA YOUTH FY24	7,596,464	1,374,534	6,221,930	
WIA YOUTH C/O FY23	1,237,225	907,988	329,237	
WIA ADUL FY24 1st Incr.	1,419,168	1,277,202	141,966	
WIA ADUL FY24 2nd Incr.	5,836,965	335,041	5,501,924	
WIA ADUL C/O FY23 Transfer-In(1)	1,111,200	1,000,080	111,120	
WIA ADUL C/O FY23 1st Incr.	84,739	84,739	-	
WIA ADUL C/O FY23 2nd Incr.	535,386	191,855	343,531	
WIA DLW FY24 1st Incr.	1,095,272	985,745	109,527	
WIA DLW FY24 2nd Incr.	3,983,523	244,956	3,738,567	
WIA DLW C/O FY23 2nd Incr.	244,366	153,741	90,625	
WIOA DLW BEP Funds	99,056	37,659	61,398	
WIA DLW BEP Funds 2nd SW	<u>150,000</u>		<u>150,000</u>	
TOTAL WIOA	<u>23,393,363</u>	<u>6,593,539</u>	<u>16,799,824</u>	
OTHER	4,621,274	314,026	4,307,248	Other Funding, IP, WINC, PHA, PA Smart, Wn Penn, Clean Energy
TOTAL	<u>103,042,265</u>	<u>22,690,023</u>	<u>80,352,243</u>	

PHILADELPHIA WORKS, INC.
Statements of Financial Position
As of October 31, 2023

	10/31/2023	10/31/2022
	Unaudited	Unaudited
ASSETS		
<i>Current Assets:</i>		
Cash	9,880,013	4,129,658
Accounts receivable - grants and contracts	9,089,273	13,446,944
Other current assets	1,475,368	480,564
Total current assets	20,444,655	18,057,166
<i>Property and Equipment:</i>		
Furniture and equipment	358,486	358,486
Computer equipment	425,807	418,613
Leasehold improvements	2,773,935	2,773,935
Lease Assets	19,765,864	-
	23,324,092	3,551,035
Less: accumulated depreciation	(5,905,122)	(2,558,614)
Net property and equipment	17,418,970	992,421
Other Assets- Security & Other deposits	464,433	487,876
Total assets	38,328,058	19,537,462
LIABILITIES AND NET ASSETS		
<i>Current Liabilities:</i>		
Due to subrecipients	14,331,842	13,159,131
Accounts payable and accrued expenses	234,776	92,751
Advances	-	-
Due to Commonwealth of Pennsylvania	2,169,066	2,186,225
Other current liabilities	3,346,174	2,354,748
Total current liabilities	20,081,858	17,792,855
Due to State- Deposits	464,433	487,876
Lease Allowance	414,821	592,557
Lease Assets	16,816,778	-
Total liabilities	37,777,890	18,873,288
<i>Net Assets:</i>		
Unrestricted Net Assets	193,126	215,258
Equity value of government funds	357,042	448,915
Total net assets	550,168	664,174
Total liabilities and net assets	38,328,058	19,537,462

PHILADELPHIA WORKS, INC.
Unaudited Statements of Activities
As of October 31, 2023

	October 31, 2023		
	Training Program Services	Management and General	Total
Support and Revenue			
TANF (Cost Reim/Youth)	13,067,410	1,402,484	14,469,894
TANF Performance			
WIOA (Adult / DLW /RR / Youth)	5,998,833	594,755	6,593,588
Other	<u>1,482,896</u>	<u>95,07</u>	<u>1,577,970</u>
Total support and revenue	<u>20,549,139</u>	<u>2,092,31</u>	<u>22,641,452</u>
Expenses			
Salaries	917,726	1,336,157	2,253,883
Fringe benefits	<u>233,764</u>	<u>305,841</u>	<u>539,605</u>
Total salaries and fringe benefits	1,151,490	1,641,998	2,793,488
Subrecipient services	18,798,769	-	18,798,769
Co-Location & Integration	-	-	-
Professional and consulting services	83,514	69,681	153,195
Facilities costs	221,674	135,915	357,589
Depreciation	55,783	-	55,783
Maintenance and System Support	44,314	26,987	71,302
Cloud Services	2,058	1,261	3,319
Disaster Recovery	10,540	6,460	17,000
Equipment and Software Purchases	60,110	14,987	75,097
Outreach/Marketing	67,268	16,586	83,854
Meetings, Conferences & Travel	25,662	24,739	50,401
Office supplies and printing	2,209	1,006	3,215
Telephone	7,534	4,618	12,152
Temporary Help	-	44,590	44,590
Employee Development	320	37,091	37,410
Office Expense	73,677	59,181	132,858
Miscellaneous			
Total expenses	<u>20,604,922</u>	<u>2,085,10</u>	<u>22,690,023</u>
Changes in net assets	(55,783)	7,213	(48,571)
**Net assets, beginning of period	<u>412,825</u>	<u>185,913</u>	<u>598,738</u>
Net assets, end of period	<u><u>357,042</u></u>	<u><u>193,126</u></u>	<u><u>550,168</u></u>

**Net assets were updated to agree to PWI's unaudited financial statements for the period that ended June 30, 2023

PHILADELPHIA WORKS, INC.

Projected Costs vs. Actual Expenses - Admin & Program Combined

As of October 31, 2023

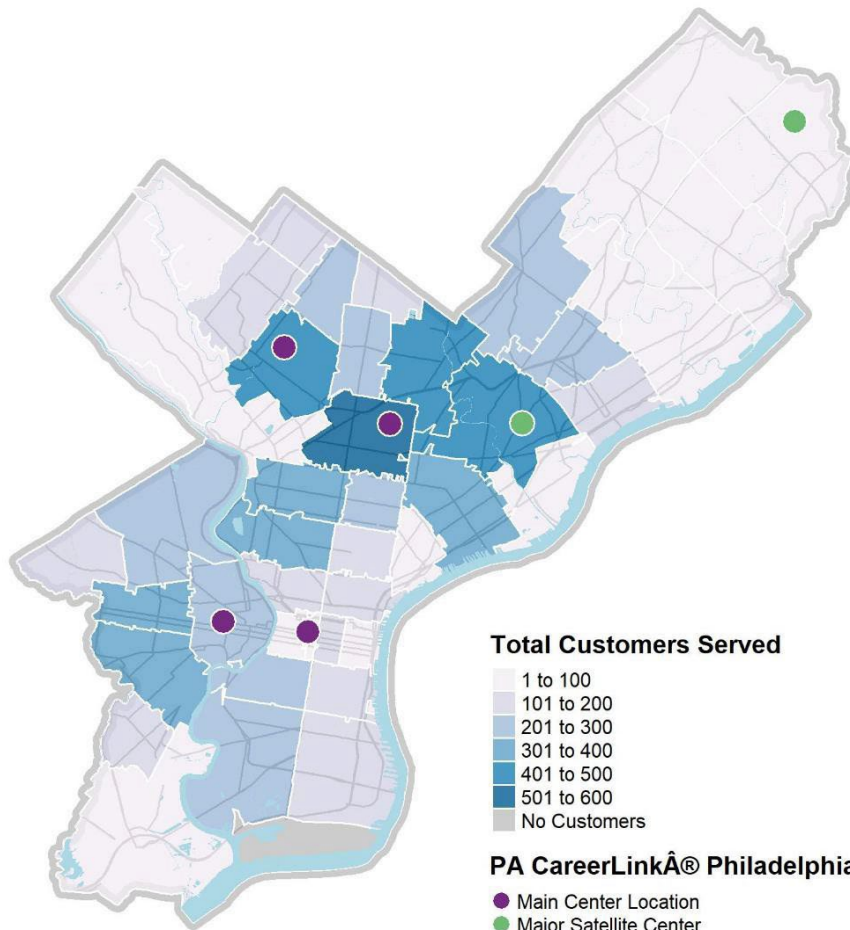
	FY24 Approved Budget Combined	YTD Actual Expenses 10/31/2023	Remaining Budget Available 10/31/2023	% of Budget Remaining
Expenses				
Salaries	7,802,314	2,253,883	5,548,431	71%
Fringe benefits	2,309,168	539,605	1,769,563	77%
Total Salaries and Fringe Benefits	10,111,482	2,793,488	7,317,994	72%
Subrecipient services	73,000,000	18,798,769	54,201,231	74%
Professional and consulting services	467,950	153,195	314,755	67%
Facility costs	1,084,164	357,589	726,575	67%
Depreciation	-	55,783	(55,783)	0%
Maintenance and System Support	283,000	71,302	211,698	75%
Cloud Services	118,550	3,319	115,231	97%
Special Projects	378,000	-	378,000	100%
Disaster Recovery	70,000	17,000	53,000	76%
Equipment and Software Purchases	111,700	75,097	36,603	33%
Outreach	175,500	83,854	91,646	52%
Meetings, conferences, and travel	211,500	50,401	161,099	76%
Travel and Transportation	1,500	-	1,500	100%
Office supplies and printing	21,150	3,215	17,935	85%
Telephone	52,300	12,152	40,148	77%
Temporary help	100,000	44,590	55,410	55%
Employee development	122,500	37,410	85,090	69%
Office expense	472,800	132,858	339,942	72%
Total Operating Costs	76,670,614	19,896,535	56,774,079	74%
Total Personnel and Operating Costs	86,782,096	22,690,023	64,092,073	74%

Service and Performance Data Reports

Service and Performance Snapshot

Q1 Program Year 2023

Customers Served by Zip Code of Residence
July 2023 through September 2023



8,046

Unique Customers Served
July 2023 through September 2023

In the most recent quarter, the PA CareerLink® Philadelphia system supported services for **8,046** individuals across programs.

Since customers may receive services through multiple programs, totals do not sum.

43,757

New Career-Seeker Services Delivered
July 2023 through September 2023

In the most recent quarter, **43,757** individual services were started. Most common services included job-search assistance and career counseling.

Service Summary by Program

Customers Served by Program, July 2023 through September 2023

Program Title	Most Recent Quarter		Program Year-to-Date	
	Total Customers	Total Services	Total Customers	Total Services
WIOA Labor Exchange	6,316	33,249	6,316	33,249
EARN TANF	985	2,611	985	2,611
WIOA Adult and Dislocated Worker	1,466	5,247	1,466	5,247
WIOA Youth	393	2,007	393	2,007
TANF Youth*	37	212	37	212
EARN SNAP	49	157	49	157
Other Programs	129	324	129	324

*TANF Youth includes multiple programs of which Philadelphia Works is one of multiple funders.

WIOA Title I – Adult and Dislocated Worker Services

Q1 Program Year 2023

The Workforce Innovation and Opportunity Act (WIOA) helps to fund career services and training opportunities for individuals and employers. Title I Adult and Dislocated programs prioritize services for low-income individuals, individuals with existing barriers to employment, and individuals that have lost employment.

Customers Receiving Services: July through September 2023

Service Category	Most Recent Quarter	Program Year-to-Date	Percent Change Over Last Quarter	Percent Change Over Last PYD
Career Development and Counseling	1,245	1,245	+6.4%	+15.6%
Job Search / Prep Training	744	744	-10.0%	-7.1%
Essential Case Management	545	545	+6.2%	+4.4%
Supportive Services	219	219	+9.0%	+51.0%
Training and Education	115	115	-9.4%	-9.4%
Work Experience	51	51	+27.5%	-15.0%
Other Services	5	5	-77.3%	-64.3%

Customer Outcomes: July through September 2023

Measure	Most Recent Quarter	Program Year-to-Date	Percent Change Over Last Quarter	Percent Change Over Last PYD
Total Exits	303	303	-44.6%	-33.7%
Exits to Military or Employment	90	90	-45.8%	-10.0%
Exits with No Outcomes	211	211	-43.7%	-40.9%
Exits to Education	0	0	-100.0%	-100.0%
Education or Training Completed	2	2	-60.0%	++%
Placements	93	93	-30.1%	-10.6%

Outcome data only include outcomes entered into CWDS, the state data entry system, by service providers. Due to the data reporting process, additional program exits may be added to these totals at a later date.

State and Federal Performance Measures: July through September 2023

Program	Measure	Negotiated Level	Actual Performance	% of Goal Achieved
Average Program Score: 103.7%				
Adult	Employment 2 nd Quarter After Exit	68.0%	76.8%	112.9%
	Employment 4 th Quarter After Exit	66.0%	69.8%	105.8%
	Median Earnings 2 nd Quarter After Exit	\$5,900	\$8,030	136.1%
	Credential Attainment Rate	52.0%	50.0%	96.2%
	Measurable Skill Gain	45.0%	30.5%	67.8%
Average Program Score: 99.3%				
Dislocated Worker	Employment 2 nd Quarter After Exit	73.0%	77.8%	106.6%
	Employment 4 th Quarter After Exit	70.0%	85.4%	122.0%
	Median Earnings 2 nd Quarter After Exit	\$8,600	\$8,919	103.7%
	Credential Attainment Rate	48.0%	60.9%	126.9%
	Measurable Skill Gain	48.0%	17.9%	37.3%

WIOA Title I – Youth Services

Q1 Program Year 2023

The Workforce Innovation and Opportunity Act (WIOA) helps to fund career services and training opportunities for individuals and employers. Title I Youth programs prioritize services for young individuals, focusing on job training, education, and career development.

Customers Receiving Services: July through September 2023

Service Category	Most Recent Quarter	Program Year-to-Date	Percent Change Over Last Quarter	Percent Change Over Last PYD
Career Development and Counseling	241	241	+66.2%	+16.4%
Training and Education	157	157	+4.0%	+18.0%
Supportive Services	160	160	-9.1%	-4.2%
Essential Case Management	288	288	+176.9%	+36.5%
Work Experience	44	44	+69.2%	-10.2%
Other Services	5	5	-58.3%	-68.8%
Job Search / Prep Training	7	7	-12.5%	+600.0%

Customer Outcomes: July through September 2023

Measure	Most Recent Quarter	Program Year-to-Date	Percent Change Over Last Quarter	Percent Change Over Last PYD
Total Exits	42	42	-80.4%	-57.6%
Education or Training Completed	15	15	-86.2%	-78.6%
Exits to Military or Employment	3	3	-62.5%	+50.0%
Exits to Education	0	0	-100.0%	-100.0%
Exits with No Outcomes	24	24	-72.1%	-4.0%
Placements	50	50	-21.9%	+42.9%

While Adult programs target employment outcomes, Youth programs largely target education and service outcomes. Outcomes data only include outcomes entered into CWDS, the state data entry system by service providers. Due to the data reporting process, additional program exits may be added to these totals at a later date.

State and Federal Performance Measures: July through September 2023

Measure	Negotiated Level	Actual Performance	% of Goal Achieved
Average Program Score: 100.9%			
Employment/Education 2 nd Quarter After Exit	63.0%	72.3%	114.8%
Employment/Education 4 th Quarter After Exit	61.0%	69.7%	114.3%
Median Earnings 2 nd Quarter After Exit	\$2,900	\$4,491	154.9%
Credential Attainment Rate	65.0%	54.0%	83.1%
Measurable Skill Gain	53.0%	19.9%	37.5%

WIOA Title III – Labor Exchange

Q1 Program Year 2023

Title III services, also known as Wagner-Peyser, are available to all individuals that need help during their job search or career development. Outcomes are not currently assessed for this program.

Customers Receiving Services: July through September 2023

Service Category	Most Recent Quarter	Program Year-to-Date	Percent Change Over Last Quarter	Percent Change Over Last PYD
Job Search / Prep Training	5,303	5,303	+15.8%	+37.0%
Essential Case Management	3,966	3,966	-3.4%	+8.3%
Career Development and Counseling	2,612	2,612	+8.0%	+57.3%
Training and Education	7	7	-70.8%	++%
Work Experience or Employment	1	1	+0.0%	++%
Other Services	824	824	-5.9%	+78.0%

WIOA State Performance Measures: Average Indicator Scores

Q1 Program Year 2023

In addition to individual program performance metrics, the Commonwealth of Pennsylvania provides combined indicator scoring. These scores show the combined performance across all WIOA programming.

Combined Indicator Performance Measures: July through September 2023

Measure	Average Indicator Score
Employment/Education 2 nd Quarter After Exit	111.4%
Employment/Education 4 th Quarter After Exit	114.0%
Median Earnings 2 nd Quarter After Exit	131.6%
Credential Attainment Rate	102.0%
Measurable Skill Gain	47.5%

EARN TANF and SNAP Services

Q1 Program Year 2023

Individuals that receive Temporary Assistance for Needy Families (TANF) or Supplemental Nutrition Assistant Program (SNAP) benefits enroll in Employment, Advancement, and Retention Network (EARN) programs. EARN services include case management, education and job training, and supportive services.

Referrals and Enrollments: July through September 2023

Measure	Most Recent Quarter	Program Year-to-Date	Percent Change Over Last Quarter	Percent Change Over Last PYD
Referrals				
TANF	1,685	1,685	-3.9%	-23.9%
SNAP	74	74	+5.7%	-29.5%
Enrollments				
TANF	711	711	+4.1%	-19.5%
SNAP	36	36	+2.9%	+2.9%

Customers Receiving Services: July through September 2023

Service Category	Most Recent Quarter	Program Year-to-Date	Percent Change Over Last Quarter	Percent Change Over Last PYD
Essential Case Management	867	867	+4.1%	-14.9%
Job Search / Prep Training	185	185	+12.1%	-65.8%
Work Experience or Employment	191	191	-4.0%	-16.6%
Education or Job Training	86	86	-5.5%	-23.9%
Community Service	4	4	-42.9%	+100.0%
Other Services	801	801	-1.6%	-23.3%

Customer Outcomes: July through September 2023

Measure	Most Recent Quarter	Program Year-to-Date	Percent Change Over Last Quarter	Percent Change Over Last PYD
Case Closures	693	693	-11.9%	-14.9%
Placements into Employment	212	212	-4.5%	-16.9%

Outcome data only include outcomes entered into CWDS, the state data entry system, by service providers. Due to the data reporting process, additional program exits may be added to these totals at a later date.

TANF Youth Development Services

Q1 Program Year 2023

TANF Youth Development programming is funded by the TANF Block Grant and administered by the Pennsylvania Department of Labor and Industry, local workforce development boards, and local youth councils. Services focus on providing employment opportunities and career development for low-income and at-risk youth.

Customers Receiving Services: July through September 2023

Service Category	Most Recent Quarter	Program Year-to-Date	Percent Change Over Last Quarter	Percent Change Over Last PYD
Education or Job Training	34	34	-40.4%	-82.4%
Supportive Services	31	31	-45.6%	-77.7%
Work Experience or Employment	32	32	-45.8%	-77.6%
Other Services	0	0	++%	-100.0%

Customer Enrollments by Program: July 2023 through June 2024

Program	Total Slots Budgeted	Active (Program-Year-to-Date)	Enrollment Rate
Employment Connections	142	97	68.3%
Career Readiness	841	781	92.9%
Total	983	878	89.3%

Thank you to all the staff who contributed to the production of this book.

Thank you to our administrative and service delivery partners:

WorkReady is managed by the Philadelphia Youth Network.

WIOA Youth and TANF Youth Development services are provided by Big Picture Philadelphia, Children's Hospital of Philadelphia, Community Integrated Services, Communities in Schools of Philadelphia, Congreso de Unidos Latinos, Connection Training Services, Dimplez 4 Dayz Inc., District 1199c Training and Upgrading Fund, Drexel University, Eckerd Connects, EDSI, Federation of Neighborhood Centers, JEVS Human Services, Liguori Academy, Mural Arts, Nationalities Service Center, NOMO Community Development Co., Temple University, YouthBuild Philadelphia Charter School, Urban Affairs Coalition – YOACAP, Valley Youth House, and YEAH Philly.

For more detail about the youth service providers, please visit

<https://www.philaworks.org/workforce-services/young-adults/>

WIOA Title I Adult and Dislocated Worker Services and EARN program services are provided by EDSI, ENPWDC, Impact Services, JEVS Human Services and Eckerd Connects through four PA CareerLink® Philadelphia centers.

One-Stop Operator services are provided by Thomas P. Miller & Associates.

For a current listing of PA CareerLink® Philadelphia locations, please visit

<http://www.pacareerlinkphl.org/contact/>



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www.philaworks.org